

Raúl López-Pérez

Nationality: Spanish

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Research interests: Behavioral Economics, Decision Theory, Experimental Economics.

Positions held

- From October 2018: Research fellow, Institute of Public Goods and Policies, Spanish National Research Council (CSIC).
- October 2006 - September 2018: Associate professor, department of Economic Analysis, Universidad Autónoma de Madrid.

Education

- Ph.D. in Economics, Universitat Autònoma de Barcelona, 2005.
- Master in Economics, Universitat Pompeu Fabra, 2000.
- B.A. (licenciado) in Economics, Universidad Autónoma de Madrid, 1999.

Research publications

1. "Memory bias beyond ego: Selective recall of positive financial outcomes" (with Adrián Caballero), *Journal of Economic Psychology*, 2024, 105, 102771..
2. "Easier comparison of bets in evaluation does not reduce classical preference reversals: Evidence against a context-dependent explanation" (with Eli Spiegelman), *PLOS ONE*, 2024, 19(1), e0292011.
3. "Why do people give to their governments? Lab-in-the-field evidence on the role of norms, social information, and political support" (with Gibrán Cruz and Aldo Ramírez-Zamudio), *Swiss Political Science Review*, 2024, 30(1), pp. 25-45.

4. "Reciprocal, but inequality averse as well? Mixed motives for punishment and reward" (with Andreas Leibbrandt and Eli Spiegelman), *Journal of Economic Behavior and Organization*, 2023, 210, pp. 91-116.
5. "Heterogeneous primacy and recency effects in frequency estimation" (with Adrián Caballero), *Journal of Economic Behavior and Organization*, 2022, 200, pp. 182-203.
6. "Some conditions (not) affecting selection neglect: Evidence from the lab" (with Ágnes Pintér and Rocío Sánchez-Mangas), *Journal of Economic Behavior and Organization*, 2022, 195, pp. 140 – 157.
7. "Simplified mental representations as a cause of overprecision" (with A. Rodríguez-Moral and M. Vorsatz), *Journal of Behavioral and Experimental Economics*, 2021, 92, 101681.
8. "An experimental test of two policies to increase donations to public projects" (with A. Ramírez-Zamudio), *International Review of Law & Economics*, 2020, 62.
9. "Economic models of optimism: What does the evidence say?" (with A. Caballero), *Cuadernos Económicos de ICE*, 2020, 99, pp. 49-76.
10. "Do economists lie more?" (with E. Spiegelman), in A. Bucciol and N. Montinari (eds.), *Dishonesty in Behavioral Economics*, Elsevier, 2019, pp. 143-162.
11. "Does payoff equity facilitate coordination? A test of Schelling's conjecture" (with H. Kiss and Ágnes Pintér), *Journal of Economic Behavior and Organization*, 2015, 117, pp. 209–222.
12. "Cooperation" (with Juan A. Lacomba), in P. Brañas and A. Cabrales (eds.) *Experimental Economics I: Economic Decisions*, Palgrave Macmillan, 2015.
13. "Different Carrots and Different Sticks: Do we Reward and Punish Differently than we Approve and Disapprove?" (with A. Leibbrandt), *Theory and Decision*, 2014, 76 (1), pp. 95-118.
14. "Why do People Tell the Truth? Experimental Evidence for Pure Lie aversion" (with E. Spiegelman), *Experimental Economics*, 2013, 16 (3), pp. 233-247.
15. "An Exploration of Third and Second Party Punishment in Ten Simple Games" (with A. Leibbrandt), *Journal of Economic Behavior and Organization*, 2012, 84(3), pp. 753-766.
16. "What Behaviors are Disapproved? Experimental Evidence from Five Dictator Games" (with M. Vorsatz), *Games*, 2012, 3(2), pp. 78-96.

17. "The Power of Words: A Model of Honesty and Fairness", *Journal of Economic Psychology*, 2012, 33(3), pp. 642-658.
18. "Do People Accurately Anticipate Sanctions?" (with H. Kiss), *Southern Economic Journal*, 2012, 79(2), pp. 300–321.
19. "The Dark Side of Altruistic Third-Party Punishment" (with A. Leibbrandt), *Journal of Conflict Resolution*, 2011, 55(5), pp. 761-784.
20. "Guilt and Shame: An Axiomatic Analysis", *Theory and Decision*, 2010, 69(4), pp. 569-586.
21. "On Approval and Disapproval: Theory and Experiments" (with M. Vorsatz), *Journal of Economic Psychology*, 2010, 31, pp. 527-541.
22. "Followers and Leaders: Reciprocity, Social Norms and Group Behavior", *The Journal of Socio-Economics*, 2009, 38, pp. 557-567.
23. "Aversion to Norm-Breaking: A Model", *Games and Economic Behavior*, 2008, 64, pp. 237-267.
24. "Introducing Social Norms in Game Theory", in A. Innocenti and P. Sbriglia (eds.), *Games, Rationality and Behavior*, Palgrave MacMillan, 2008, pp. 26-46.

Academic visits

- Monash University, July 2012.
- Institute for Empirical Research in Economics (IERE), University of Zurich, December 2005-June 2006.
- Department of Economics, New York University (NYU), spring 2004 and 2005.

Grants

- Marie Curie Experienced Research Fellowship. European Network for the Advancement of Behavioral Economics (ENABLE). December 2005 – June 2006.
- FPI research grant, Spanish Ministry of Science, 2001-2005.
- Research grant, Universitat Autònoma de Barcelona, 2000-2001.

Professional activities

- Referee: American Economic Review, European Economic Review, Experimental Economics, Games, Games and Economic Behavior,

International Economic Review, Journal of Behavioral and Experimental Economics, Journal of Business Ethics, Journal of Conflict Resolution, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Journal of the Economic Science Association, Journal of Legal Studies, Journal of Public Economics, Investigaciones Económicas, Management Science, Rationality and Society, Southern Economic Journal.

- Member of the editorial board of Journal of Behavioral and Experimental Economics.